

Content

The Kind + Jugend is one of the top fairs we yearly visit. Early September we travelled to Cologne to witness the latest developments in the world of babies and toddlers. Our main focus on the fair went to juvenile mobility products and travelling!

The trends and developments we encountered in 2023 did evolve. Happy to see that green responsibility is still there and brand integrate this sustainability approach more and more in their product development. The adventurous side of juvenile products has even become more dominant, the hunger to explore and be out there is clearly recognizable at the fair ground.

Digital world on juvenile products did mainly focus on the domestic household sector in 2023. This year we also noticed an increasing integration of smartness in mobility products.





MOVER. Green Responsibility GROUNDBREAKER.

KAOS KLAPP®

RECYCLED SUPERSTAR

MADE FROM CONSUMER WASTE

100% RECYCLED PLASTIC

Ñ 63% LOWER CO2





200% COOLER, MINIMUM!

DESIGNED IN NORWAY PRODUCED IN NETHERLANDS

DESIGNED TO MAKE A DIFFERENCE On the 2023 edition of the fair a lack of substantial commitment and genuine level of prioritizing eco-consciousness in the development was seen. Although we did see that many brand mention sustainability in their brand messages and ethos, it was not reflected in their product portfolios enough according to our liking.

This year we just see small steps, some brands are pushing the adaptation of sustainable material use more dominant then others. Eco friendly material use is seen more and more, on part level. Proper longevity or dedicated products endof-life strategies are not witnessed on the fair ground this year.



As we have seen last year, sustainability is stepping into the foreground, with several brands taking it as a main driver. Focussing on using sustainable materials and production processes, it is great to see that these brands keep pushing for improvement.

Where last year Kaos showcased their highchairs constructed from 50% recycled plastic, their iconic Klapp chair is now made of 100% recycled plastic from consumer waste. Additionally, being recyclable up to nine times. An impressive improvement.

Furthermore, the rubber-free tyres made from 100% reusable materials from ReTyre seem to be secure position by offering tyres specifically design to be suitable for different industries like strollers, trailers, and bikes. Still focussing on the bigger picture, by enabling local, carbon neutral production.



Digital Integration

The evolution of trends and developments from 2023 onwards is most visible in the digital integration. Where we did recon smart and digital products for monitoring and parent support in 2023 we now see a further integration of technology in mobility products.

Fitting in technology, to accommodate babies and toddlers even more safe and comfortable inside a stroller or bike trailer, or smart lighting and assisting features to ease parents life.



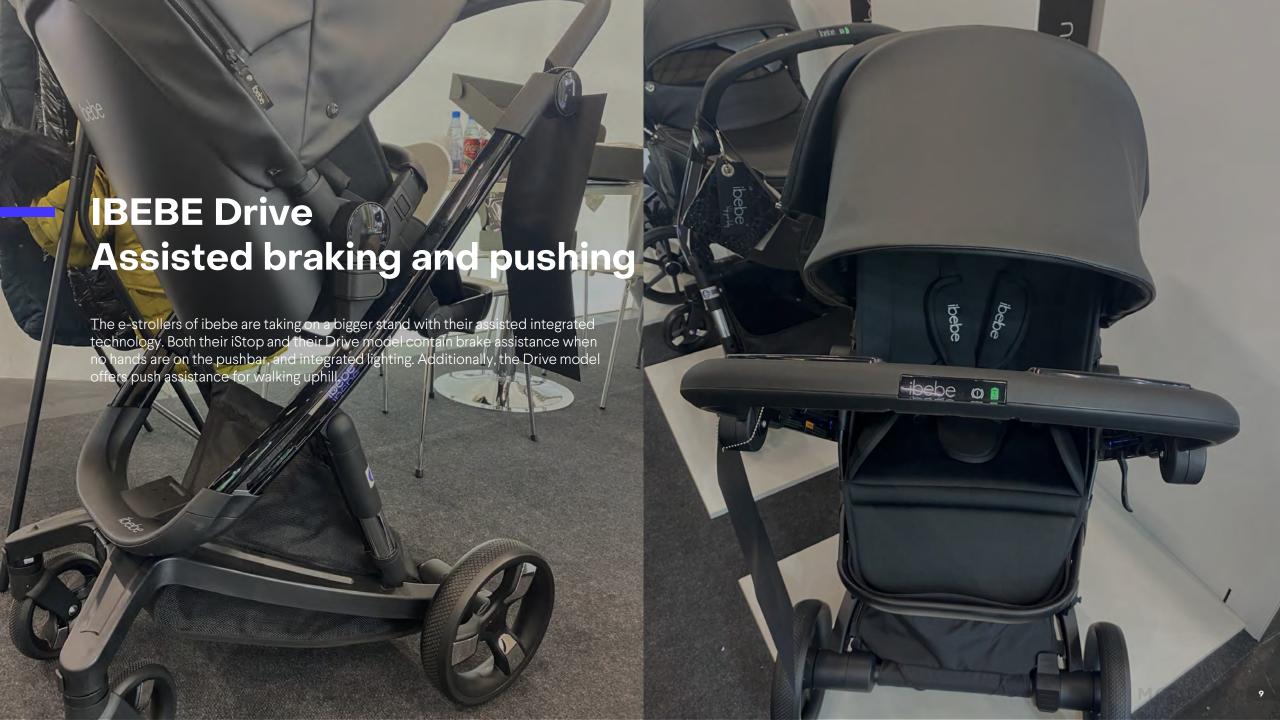
Digital developments of the past few years have made it possible to monitor babies closely in their cribs. This has developed to friendly looking cameras connected to apps to keep parents up to date and alarm them when necessary.

It is clear that these types of products are not new, but are constantly developing and expanding their capabilities of monitoring. A development we might need to be cautious with. It is questionable how necessary these applications are, and if they truly comfort parents in their care.

Last year we learned about ARKid, a company providing VR solutions for brands and retailers, to support them in the trend of transitioning towards more and more online sales and less physical stores. Again, this is not a new concept, but ARKid makes it uniquely easy to visualise customisation options, study 3D models from all sides, and creating digital assets.

We see more well-known brands in the industry opting for solutions like these on their websites and in promotions.





The e-strollers are expanding, with more brands introducing some form of integrated technology. Jané teased their new Keep, a stroller with integrated smart assistance. Taking their technology integration a step further than lighting only.

On the other hand, smart features are introduced that stand separate from driving assistance. Osann's award nominating stroller contains a self-levelling carrycot to keep a sleeping baby level. Additionally offering lightning under the carrycot and heated footmuff and stroller mittens.







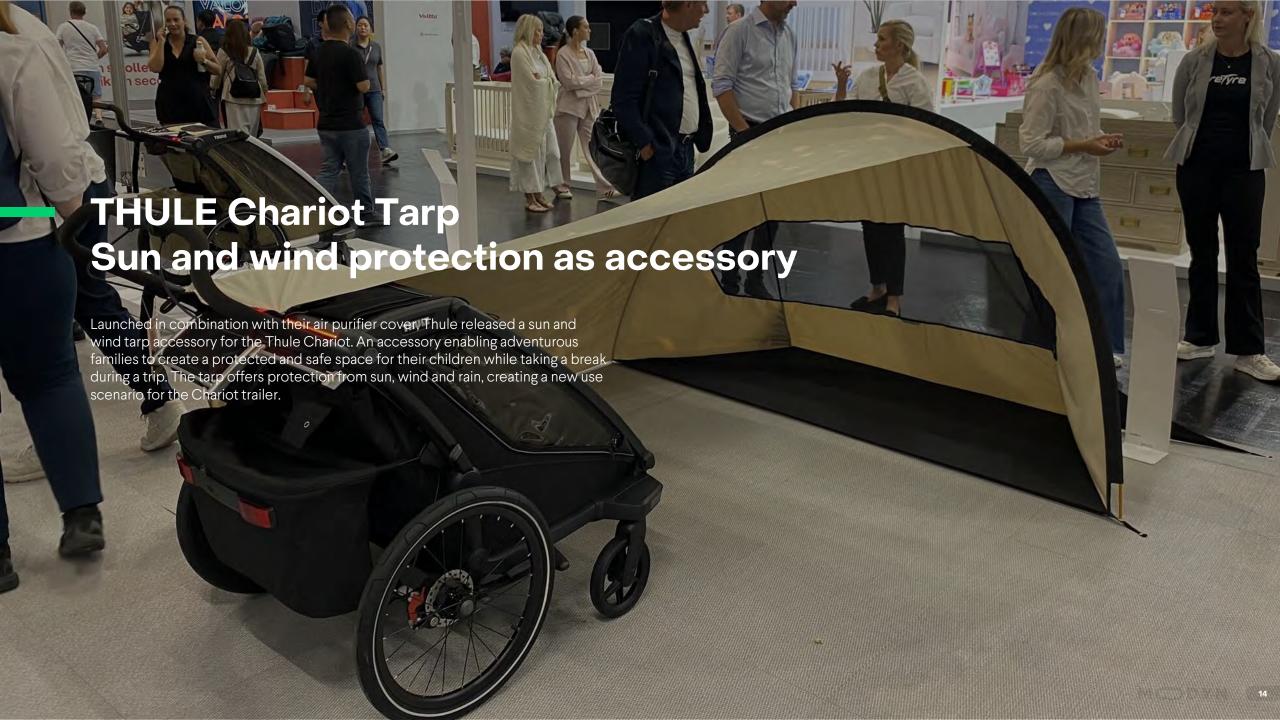


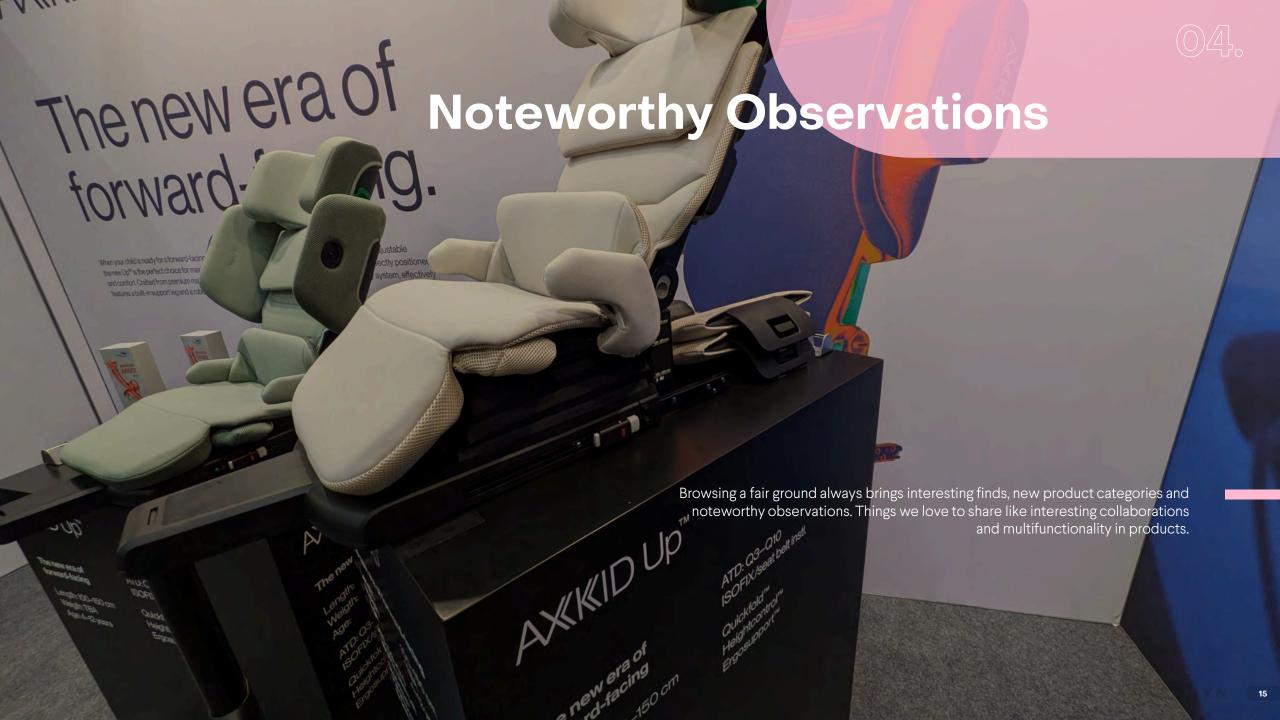


Although not immediately clear from afar, stroller brands focus sing on out adventures, with jogger strollers and accessories making walks on unpaved tracks more comfortable. Different climates require different tailoring in terms









Collabs we know, collabs with fashion labels or artists we came across many times. Collaborations with car brands we noticed as being a newer development in the juvenile industry. Stollers and car seats are more and more co-branded and styled together with high end car brands like Mercedes-Benz, AMG, Audi, BMW and Lamborghini.









Multifunctionality is key in a busy life of young parents. Convenience and ease of use will make life more joyful. Being able to store your valuables inside the iCandy Peach 7 stroller or having a diaper bag being a fashionable backpack at the same time, are two examples.

Furniture does excel in multifunctionality, re-using or growing along. A striking example is a bed that transform into a table with two seats. Even so does "open ended play" in the world of toys, where kids are challenged to







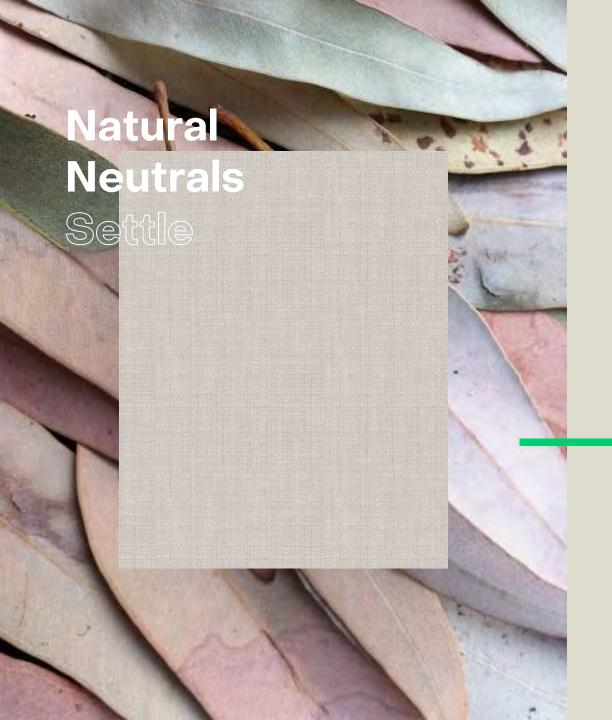






CMF Highlights







Staying soft and muted

Minimalistic soothing shades inspired by nature are here to stay. These gender neutral and relaxed colours seem to have settled in the world of functional baby gear, bringing the serene environment of the nursery into the outside world. A golden combination of dark blue or grey shades, with soft muted shades of green, blue, red, pink and sand. As a cozy, safe spot to bring along on adventures













Gravitating to excitement

Where previously only small details were made of warm metallic tones, adding touch of excitement to stroller designs, these metallic tones are now predominating. Complete stroller frames are made with alluring finishes and details, complementing living spaces and adding a luxurious feel.







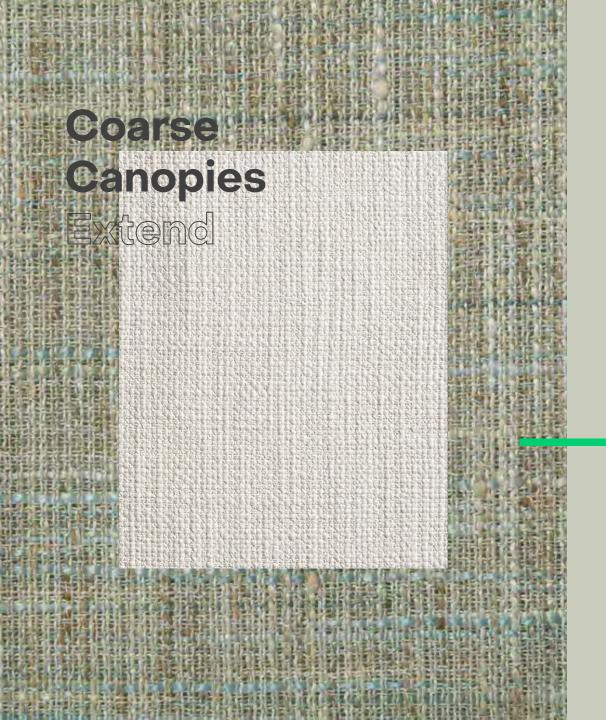














Layering for variety

As was slightly shining through last year, brand are taking a step back from the smooth textures and simplicity in fabrics. A more tactile approach towards layering and a luxury feel. Moving towards the subtle patterns and coarser fee of interior design.

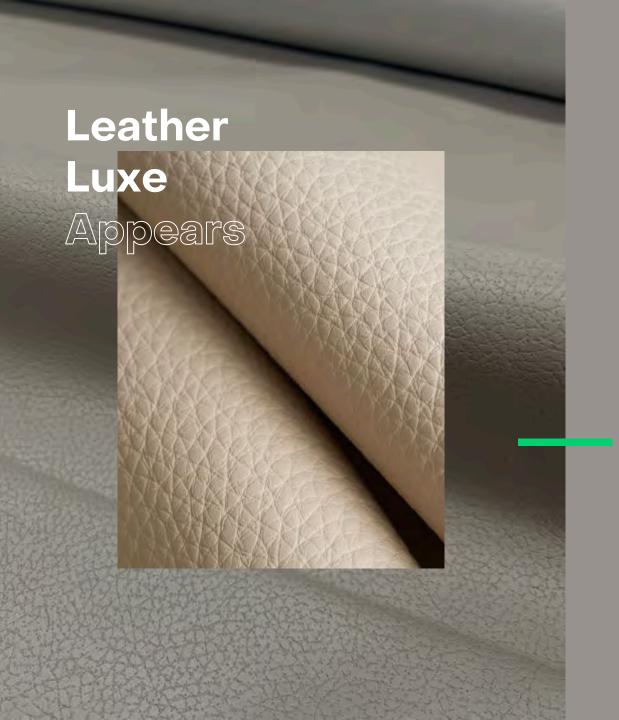














Creating tough luxe

A new high-end, luxe but tough and strong fabric seems arising in the industry. Completely leather-look upholstery for strollers and car-seats are surfacing, calibrating with high end and classic car interiors. A new direction to explore, to radiate comfort and affluence.









